# Who is developing the All of Government (AoG) Vehicles contracts?

The New Zealand Government Procurement branch within the Ministry of Business, Innovation and Employment (MBIE) is managing the establishment of the AoG Vehicles contract.

## Why is the Ministry creating a new AoG contract for vehicles?

A contract for passenger and light commercial vehicles has been available to government agencies since July 2010 and is due to expire at the end of June 2015. 264 government agencies (including schools) have made use of it.

# What has changed in the new contract?

The new contract has been broadened to include Police patrol vehicles and Crown VIP vehicles, further encouraging suppliers to recognise the combined purchasing power of government agencies.

# Which government agencies are eligible to participate in AoG contracts?

All government agencies that are part of the New Zealand state sector and the New Zealand public sector are eligible to participate in AoG contracts.

For a complete list of all eligible agencies:

http://www.business.govt.nz/procurement/pdf-library/agencies/NZ-Public-Sector-agencies-list.pdf

# How long will the new contracts be in place for?

Contracts with AoG Vehicles panel suppliers are for an initial term of five years (ending 30 June 2020) with an option to renew for a further five years.

#### How much is currently spent on vehicles by government agencies?

In the 12 months to March 2015, agencies spent \$128 million on 4550 vehicles and associated purchases through the current contract. Purchase levels under the new contract are expected to be similar.

#### What are the expected savings from this new contract?

Savings are estimated to be approximately \$10 million per year compared to the market rates that each agency would be likely to pay outside an AoG solution.

#### How was Holden selected as the supplier of Police patrol vehicles?

New Zealand Police ran a separate Request for Proposals process, co-ordinated with the AoG process, based on their specific operational requirements. Further queries on this should be addressed to New Zealand Police.

#### Which vehicles were submitted for the VIP fleet class?

Nine vehicles were submitted for evaluation. Negotiations are continuing with a preferred supplier for this contract. The Department of Internal Affairs will announce the decision in due course.

#### Which electric vehicles are listed on the catalogue?

The RFP encouraged suppliers to submit vehicles with any energy source, including petrol, diesel, hybrid or electric. Five hybrids (including one plug-in hybrid) and one electric vehicle were submitted, out of a total of 263 vehicles. Three of the vehicles in the new catalogue are hybrid vehicles, including a plug-in hybrid. Based on MBIE's total cost of ownership model, the fully electric vehicle did not qualify for inclusion in the catalogue.

The Ministry of Business, Innovation and Employment is working with the Ministry of Transport to identify options to promote increased electric vehicle use by government agencies. The new contract will include electric vehicles as the demand and market for this technology develop over time.